

A Trusted Partner, working every day in the interest of its clients and society

December 2022

Confidence must be earned

Amundi

ASSET MANAGEMENT



Amundi, a trusted partner and the European leader in asset management

Being a trusted partner means being attentive to its clients' needs

Confidence cannot be given on demand, it must be earned every day by delivering concrete results. This is the guiding principle we have embodied since 2010, and which has led us to develop savings and investment solutions that meet our clients' expectations. We offer all of our clients, whether they are retail, institutional investors or corporates, a full range of investment solutions thanks to our six investment platforms operating in all financial markets.

Being a trusted partner means being a long-term partner

Together with our 5,400 employees based in 35 countries, we believe that our relationship with our clients should be based on confidence. We provide them with support on a daily basis to build an enduring relationship based on sound advice, long-term performance and a commitment to social responsibility. Our advice to clients is supported by our unique research capabilities and our proven track record in asset management, as well as our high standards of service.

The **no. 1 European asset manager** in the global top 10[(1)]

More than €1,900 billion in assets under management[(2)]

The **highest market capitalisation** in Europe[(3)]

5,400 employees

(1) Source: IPE "Top 500 Asset Managers" published in June 2022, based on assets under management at 31 December 2021.
(2) Amundi data as at 31/12/2022.
(3) Among traditional asset managers – Refinitiv, December 2022.



Being a trusted partner means being a responsible partner

Responsible investment is one of Amundi's cornerstones. We have always believed that companies and financial actors have the responsibility to face today's major challenges, and specifically in environmental transition and social cohesion. We believe that taking public interest into account strengthens financial performance. That is why
we integrate financial and non-financial analysis into our investment decisions.

Our ambition, to rank among the top five world leaders for:

- Quality of our investment capabilities and services provided to our clients
- Growth and profitability momentum
- Our positioning as a committed financial player

A presence in
35 countries

More than 100 million clients

A complete range
of active and passive management in traditional and real assets



The partner of choice for retail clients

More than 100 million retail clients

Over 1,000 third-party distributors in more than 20 countries

Innovative savings solutions

Combined with our local presence in 35 countries, our full range of investment expertise (active and passive management/traditional and real assets) and research capabilities enable us to offer our clients, banking networks and third-party distributors, solutions tailored to their needs.

Because we have chosen a fully-integrated platform to handle our investment capabilities, IT infrastructure, and risk and liquidity control functions, we can offer high-quality investment solutions and services at competitive prices.

Bespoke support around the world

Our ability to provide bespoke advice and support adds value to our savings solutions, in full compliance with regulatory developments, the market environment and the needs of retail clients. This includes clients of our partner networks, of private banks, of wealth managers, of family offices or of independent financial advisors (IFAs).

Unique know-how for banking networks

Our clients benefit from our know-how and extensive experience in matters of savings products and services with international banking networks. Developing and maintaining a close relationship with our distribution partners is in our DNA.

PARTNER NETWORKS

→ France

Crédit du Nord

→ International partners

CRÉDIT AGRICOLE
KB
UniCredit
BAWAG
Bank Austria
eurobank
HypoVereinsbank
Sabadell
RESONA
中银理财 BOC Wealth Management

→ Asian joint ventures

中国农业银行 AGRICULTURAL BANK OF CHINA
भारतीय स्टेट बैंक State Bank of India
NH NongHyup

A long-term partner for institutional investors and corporates

Bespoke, optimised solutions

As a long-term partner of institutional investors and corporates, our mission is to maximise the risk/return ratio of their investments while helping them to optimise the operating expenses allocated to this activity. This means offering solutions ranging from simple portfolio management in a given asset class to the complete outsourcing of investment activities, and advisory services, including asset allocation.

To better understand the needs of each of our clients and provide them with the investment solutions that best suit their requirements, we put specialist teams at their disposal: insurance, central banks, pension funds, sovereign funds and corporates.

Our global scale gives us the power to research and the means to invest in all asset classes. This enables us to offer our clients unbiased advice that focuses solely on their interests.

A global vision with a European and quantitative perspective

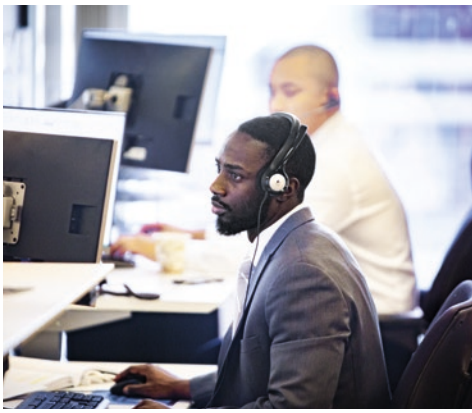
As the only European player ranked among the top 10 global asset management companies[1], we provide our clients with a global vision of geopolitical, macroeconomic and financial markets issues, this from a European perspective linked to our roots and based on a quantitative approach, core to all our research.

(1) Source: IPE "Top 500 Asset Managers" published in June 2022, based on assets under management at 31 December 2021.

More than
€1,000 billion
in assets under management

1,500
institutional clients





Savings and investment solutions relying on the input of 1,000 experts

Strong capabilities in financial research and analysis

More than 150 economists and analysts across all main financial markets.

A complete range of investment capabilities and services entrusted to dedicated, integrated platforms

Active management

1. Equity
Conviction-driven investments by specialists with unparalleled companies' access.
2. North American expertise
Almost a century of experience based on the value investment management style.
3. Emerging markets
A unique 360° approach, combining emerging equity and bond specialists in a single team.
4. Multi-Asset
A complete range of solutions to meet our clients' unique needs, with bespoke advisory.
5. Fixed income
The benchmark for European players, covering all investment approaches in an unbiased way.
6. Liquidity solutions
Unparalleled in size, the European leader with a team of industry recognised portfolio managers.

Passive management & Smart beta

A specialised business line offering flexible, competitive solutions for innovative portfolio construction:
1. ETF
2. Passive equity and bond management
3. Smart beta and factor investing

Real assets

Access to diversification through real assets and European private markets, managed directly or by a selection of the best external specialists.
1. Real Estate **2. Private Debt**
3. Private Equity **4. Infrastructure**

Structured solutions

A European leader, an expert in bespoke solutions combining capital protection and innovative strategies.

Alternative management

A complete range of investment solutions (UCITS funds and Dedicated Managed Account Platforms) with 28 managers covering the most representative strategies of the market.

Tools and services provided to institutional investors and asset managers

➜ Amundi Technology offers three platforms: ALTO[1] Investment for portfolio management, ALTO Wealth & Distribution for discretionary and advisory management, and ALTO ESR for savings and retirement, as well as tailor-made solutions.

➜ Operational services for trade executions, middle-office services, and repository management.

➜ Turnkey solutions covering the entire asset management operational chain.

(1) Amundi Leading Technologies & Operations.

6 international investment hubs
(Boston, Dublin, London, Milan, Paris and Tokyo)

360°
a coordinated vision
across all types of risk



An integrated risk management process that guarantees commitment to our clients

Our client promise is guaranteed by a transparent process

Our responsibility is to ensure that the commitments made on behalf of our clients, whether defined contractually or implied in our product promise, are always respected.

Rigorous control

For each fund, the control functions define systematically and upstream a detailed framework for monitoring the risks that Investments must comply with.

Continuous monitoring is then carried out throughout the product's life cycle to ensure that it is managed in accordance with this defined framework.

This process is based on truly independent control functions, which report directly to General Management. It ensures that the search for performance for a given level of risk is carried out in a balanced way between supervised autonomy of investment decisions and the intervention of the control functions in specific situations.

An international, integrated control mechanism

Cross-functional risk management teams are present alongside all of our investment teams worldwide.

More than 360 professionals across more than 20 countries cover the Compliance, Risk, Audit and Security functions for data, assets and people.

Based on rigorous procedures, strict guidelines and dedicated steering tools, strong capabilities in liquidity management across all asset classes.

More than
360
professionals
dedicated to risk management functions worldwide

A pioneer of responsible investment and a proponent of fair transition

One of Amundi's four cornerstones

Since 2010, we hold one conviction: to invest being mindful of our impact on society and on the planet.

Integrating Environmental, Social and Governance (ESG) criteria is central to our investment processes.

We have two priorities for action: the fight against climate change and social inequalities.

Innovative partnerships focused on climate

We aim to constantly go further, extending to new geographical regions, new instruments and new issuers:

➜ creation of low-carbon indices in partnership with major index providers,

➜ development of a 2°C methodology with the CDP (formerly Carbon Disclosure Project),

➜ creation of green bond markets in partnership with major institutions:

- in emerging countries, with the International Finance Corporation (IFC),
- in Asia, with the Asian Investment Bank for Infrastructure (AIIB),
- in Europe, with the European Investment Bank (EIB), to accelerate the environmental transition by developing the green credit market for SMEs.

(1) When an ESG rating methodology is technically applicable.

A strong commitment to impact investing

€480 million invested in an Impact Investing Fund.

A world premiere: a fund dedicated to reducing social inequalities.

Robust dialogue with issuers

We foster continuous shareholder dialogue to encourage and support companies in improving their non-financial performance.

Two voting priorities at General Meetings: contributing to environmental transition and social cohesion.



€800 billion
in responsible investments

100% of the open-ended funds under active management incorporate **ESG criteria**[(1)]

13,500 companies
worldwide rated according to a proprietary ESG methodology

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