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ça se mérite

**Amundi**

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Presentation to Investors & Analysts | 26 October 2018

# Results for 9 months and Q3 2018

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*This presentation may contain projections concerning Amundi's financial situation and results. The figures given do not constitute a "forecast" as defined in Article 2.10 of Commission Regulation (EC) No. 809/2004 of 29 April 2004.*

*This information is based on scenarios that employ a number of economic assumptions in a given competitive and regulatory context. As such, the projections and results indicated may not necessarily come to pass due to unforeseeable circumstances. The reader should take all of these uncertainties and risks into consideration before forming their own opinion.*

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## Contacts

1- Combined assets under management and inflows include assets under advisory and assets sold and take into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis. 2- Excluding treasury products. 3- After costs associated with the integration of Pioneer and amortisation of the UniCredit, SG and Bawag distribution contracts. 4- Adjusted and combined 9M & Q3 2018 and 2017 data; excluding amortisation of the distribution contracts and excluding costs associated with the integration of Pioneer. 5- Change on a comparable basis from 30/09/2017 (nine months Amundi + Pioneer). See slides 28-29 for definitions and methodology.

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1

# 9M 2018 Highlights

# Results up sharply and resilient business performance in a less favourable environment

## Results

### Sharp improvement in results:

- **First nine months of 2018**
  - **Accounting net income<sup>1</sup> of €663m (up 41% vs. 9M 2017)**
  - **Adjusted net income<sup>2</sup> of €721m (up 11%<sup>3</sup> vs. 9M 2017)**
    - Net asset management revenue up 3.2%<sup>3</sup> vs. 9M 2017
    - A cost/income ratio<sup>2</sup> of 51.2%, an improvement of 1.9 pts<sup>3</sup> relative to 9M 2017
- **In Q3 2018, accounting net income<sup>1</sup> of €209m (up 13.3% vs. Q3 2017) and adjusted net income<sup>2</sup> of €230m, up 5.8%<sup>3</sup> vs. Q3 2017**

## Business activity

- **Strong net inflows<sup>4</sup>, driven mainly by MLT assets<sup>5</sup>**
  - In the first nine months of 2018, net inflows totalled +€48.5bn, of which +€42.2bn in MLT<sup>5</sup> assets (vs. +€25.8bn in the first 9 months of 2017<sup>4</sup>)
  - In Q3 2018, net inflows of +€6.1bn, and +€12.6bn excluding the reinternalisation by Fineco of a management mandate (-€6.5bn)
- **Inflows still driven by the International segment**
- **Assets under Management of €1,475bn<sup>4</sup> at 30 September 2018 (up 5.4%<sup>3</sup> vs. 30 September 2017)**

1- After integration costs and amortisation of distribution contracts

2- Adjusted data: excluding amortisation of the distribution contracts and excluding costs associated with the integration of Pioneer

3- Change or inflows/outflows on a comparable basis (Amundi + Pioneer)

4- Combined assets under management and inflows include assets under advisory and assets sold and take into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis

5- Excluding treasury products

See slides 28-29 for definitions and methodology

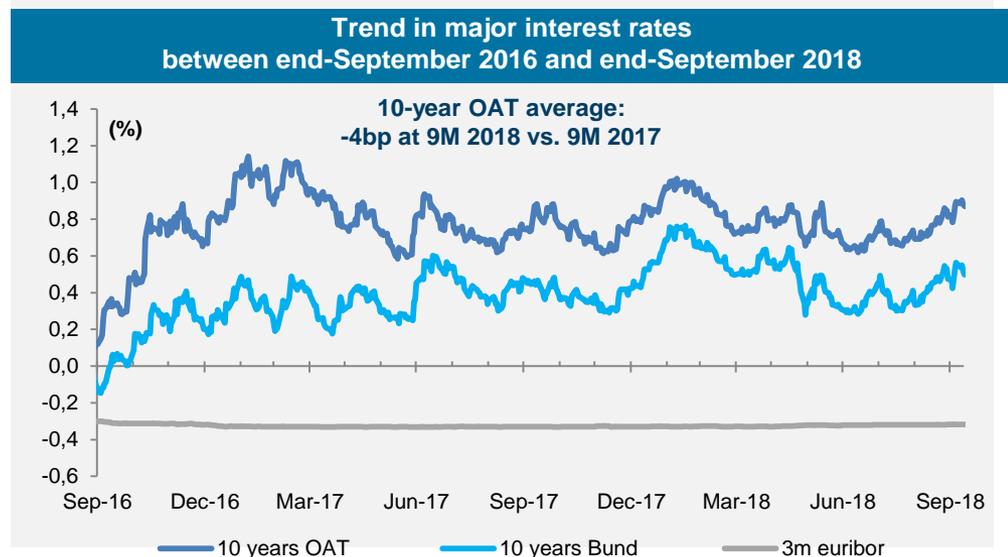
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# 2

## Business activity

# A market environment that is less favourable for business

- Equity markets stable on average relative to 9M 2017
- Interest rates are still low in Europe
- Higher volatility leading to heightened risk aversion since Q2 2018
- A European market in which open-ended funds fell sharply<sup>1</sup>



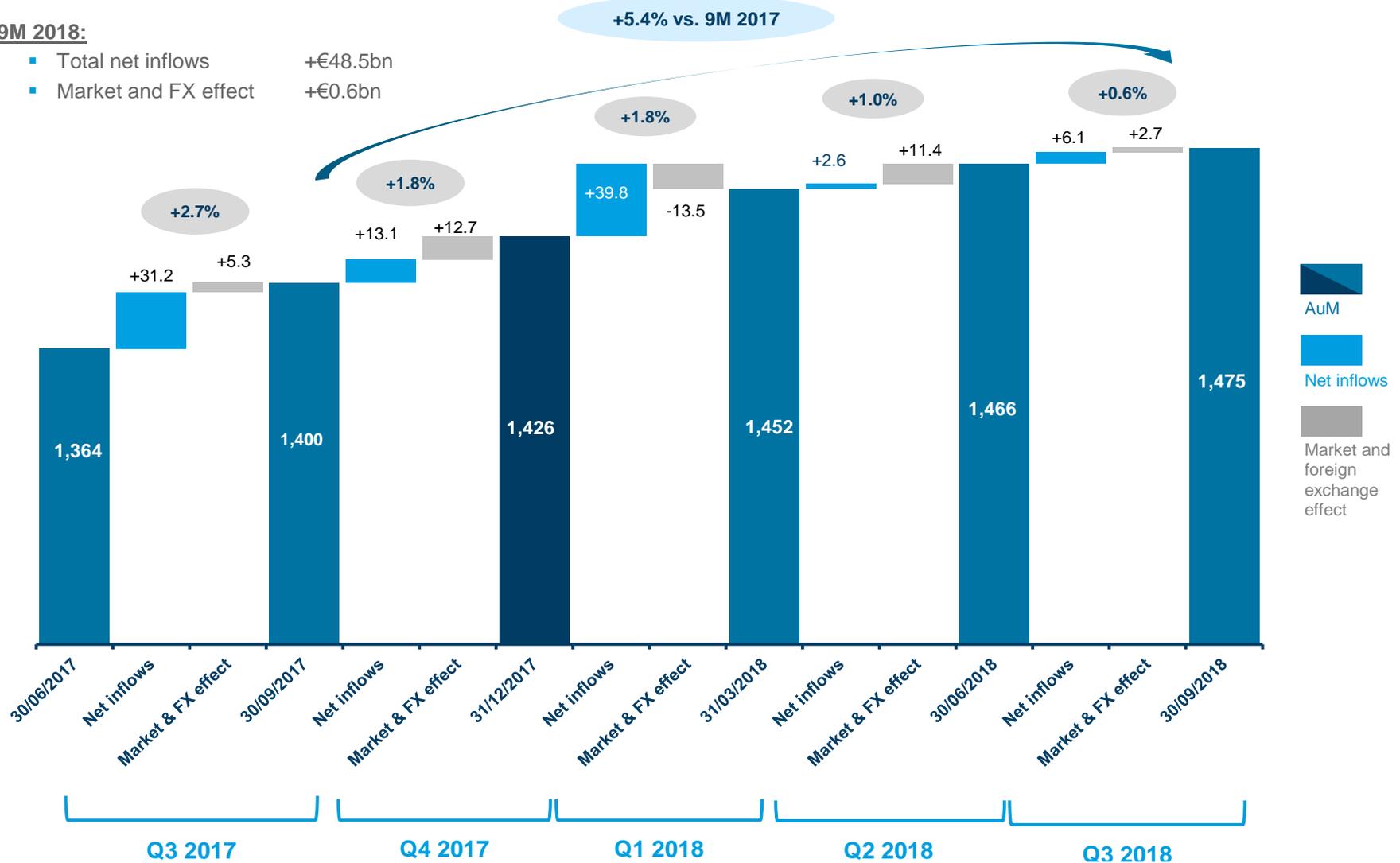
Sources: Reuters

1 - Source: Broadridge Financial Solutions - FundFile/Open funds (excl. discretionary mandates and special investor funds) at the end of August 2018

# Assets under Management of €1,475bn at end-September 2018, up 5.4% yoy

## 9M 2018:

- Total net inflows +€48.5bn
- Market and FX effect +€0.6bn

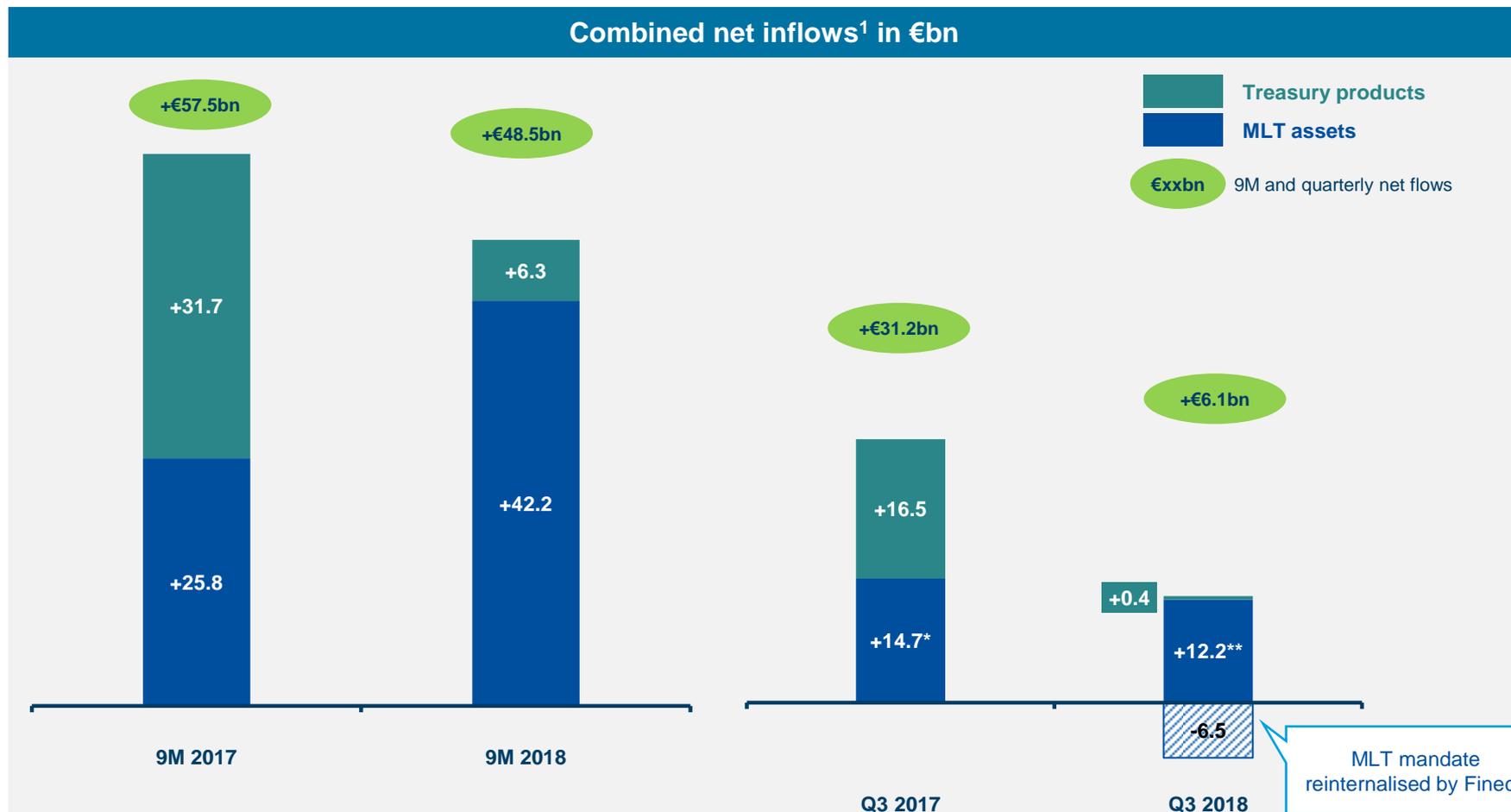


Note: Combined assets under management and inflows include assets under advisory and assets sold and take into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis

+XX%

Change in AuM for the quarter / previous quarter

# Net inflows primarily driven by MLT assets



1- Combined inflows: 9 months Amundi + Pioneer in 9M 2017 and 9M 2018 and 3 months Amundi + Pioneer in Q3 2017 and Q3 2018, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis

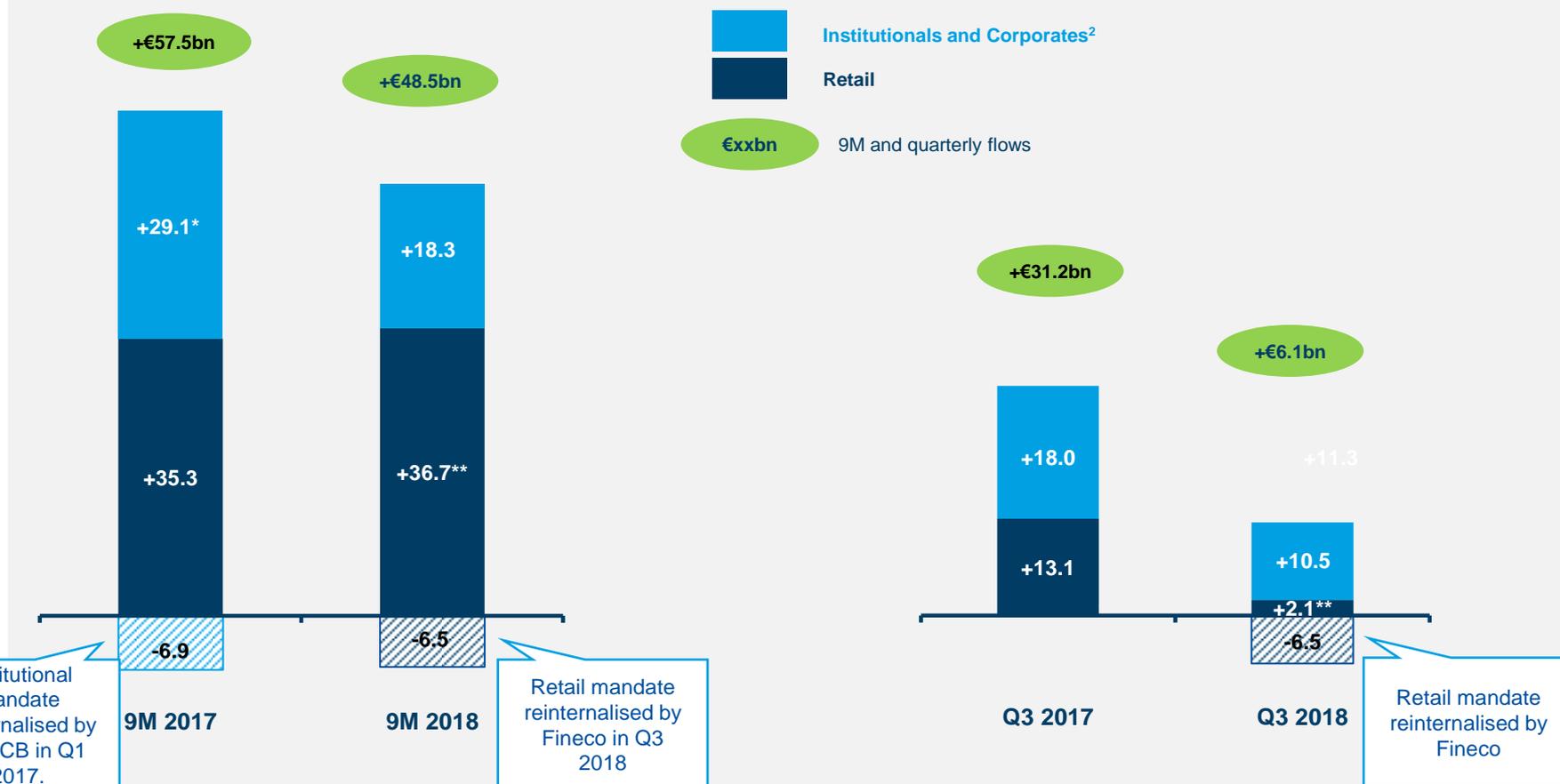
\* of which +€9.6bn in net MLT inflows, excluding JVs

\*\* excluding the effects of the reinternalisation by Fineco of a mandate for -€6.5bn in Q3 2018; +€12.2bn in net MLT inflows excluding JVs

# Solid net inflows due to strong momentum in Retail over the first 9 months of 2018

## A high level of Institutional inflows in Q3 2018

Combined net inflows<sup>1</sup> by client segment in €bn

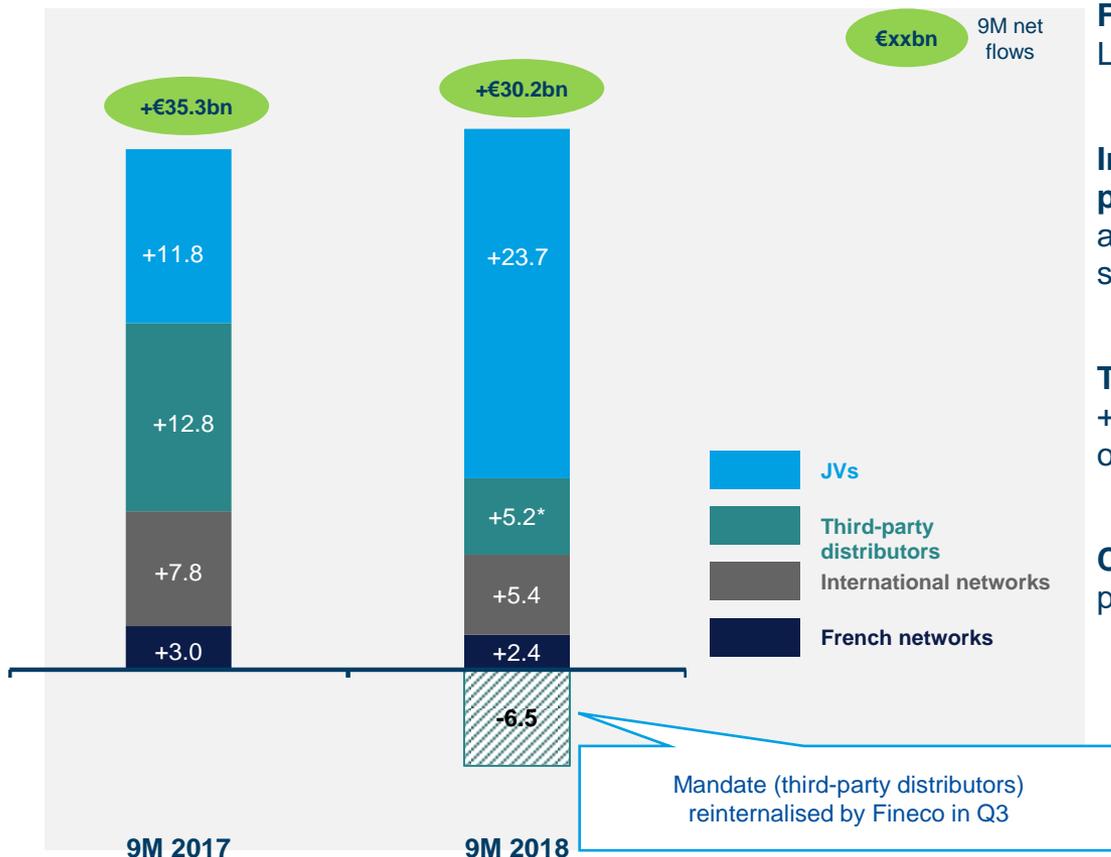


1- Combined inflows: 9 months Amundi + Pioneer in 9M 2017 and 9M 2018 and 3 months Amundi + Pioneer in Q3 2017 and Q3 2018, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis. 2- Including funds of funds.

\* Excluding the -€6.9bn mandate reinternalised by the ECB in Q1 2017; \*\* Excluding the -€6.5bn mandate reinternalised by Fineco in Q3 2018

## Retail over 9M 2018: strong net inflows driven by all distribution channels

### Combined net inflows<sup>1</sup> of the Retail segment in €bn



**French networks:** Net inflows driven by Unit-Linked and mandates (+€4.5bn)

**International networks: net inflows still brisk, particularly in Italy** (+€5.1bn driven by segregated accounts and Unit-Linked), which reflects the success of the partnership with UniCredit

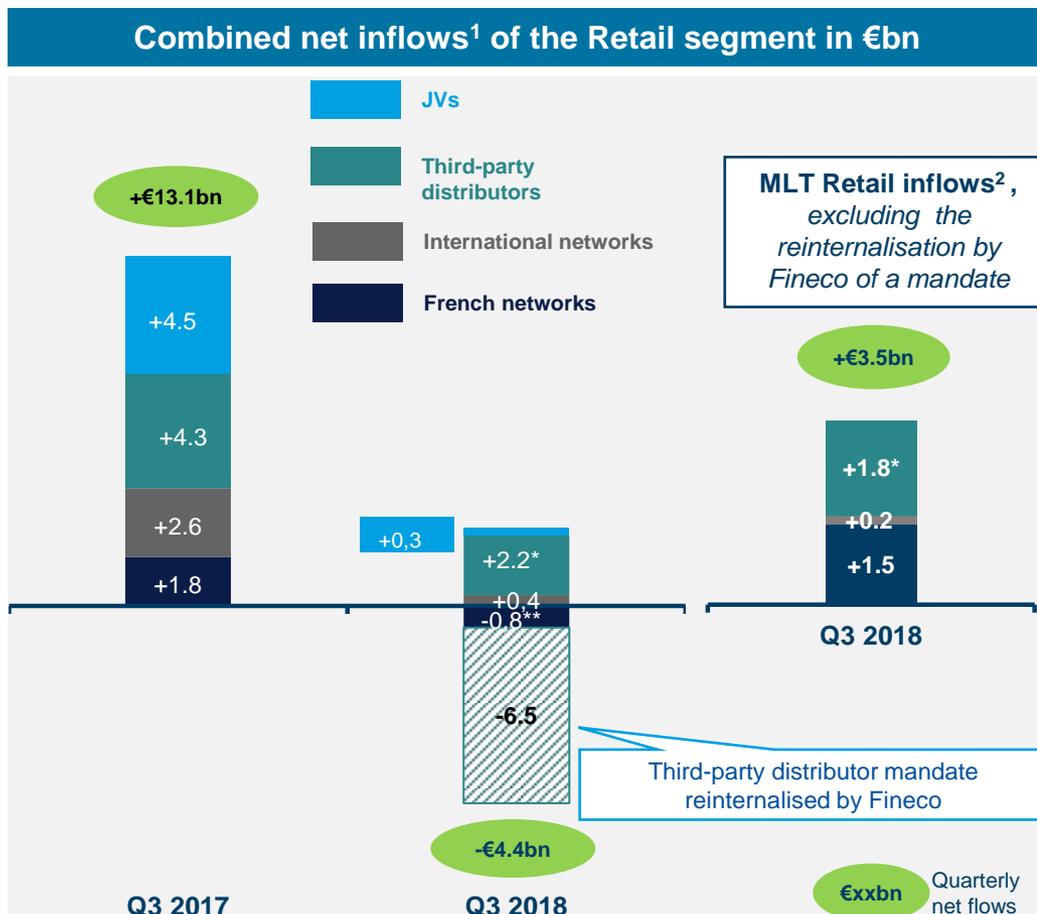
**Third-party distributors:** net inflows of +€5.2bn (excluding the effect of the reinternalisation of a mandate by Fineco in Q3 2018)

**Continued strong net inflows in the Asian JVs,** primarily in China and India

1- Combined inflows: Nine-month figures for Amundi and Pioneer in 9M 2017 and 9M 2018, including assets under advisory and assets sold and taking into account 100% of inflows and assets under management on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

\* Excluding the reinternalisation by Fineco of a mandate for -€6.5bn.

## Retail in Q3 2018: resilient business performance in MLT assets in an unfavourable environment



**MLT Net Retail inflows<sup>2</sup> for a total of +€3.5bn** (excluding the reinternalisation by Fineco of a mandate for -€6.5bn)

- **French networks:** +€1.5bn, mostly in unit-linked and segregated accounts
- **International networks:** +€0.7bn in Italy in an environment that remains risk averse
- **Third-party distributors: net inflows of +€1.8bn**, with positive inflows in Italy

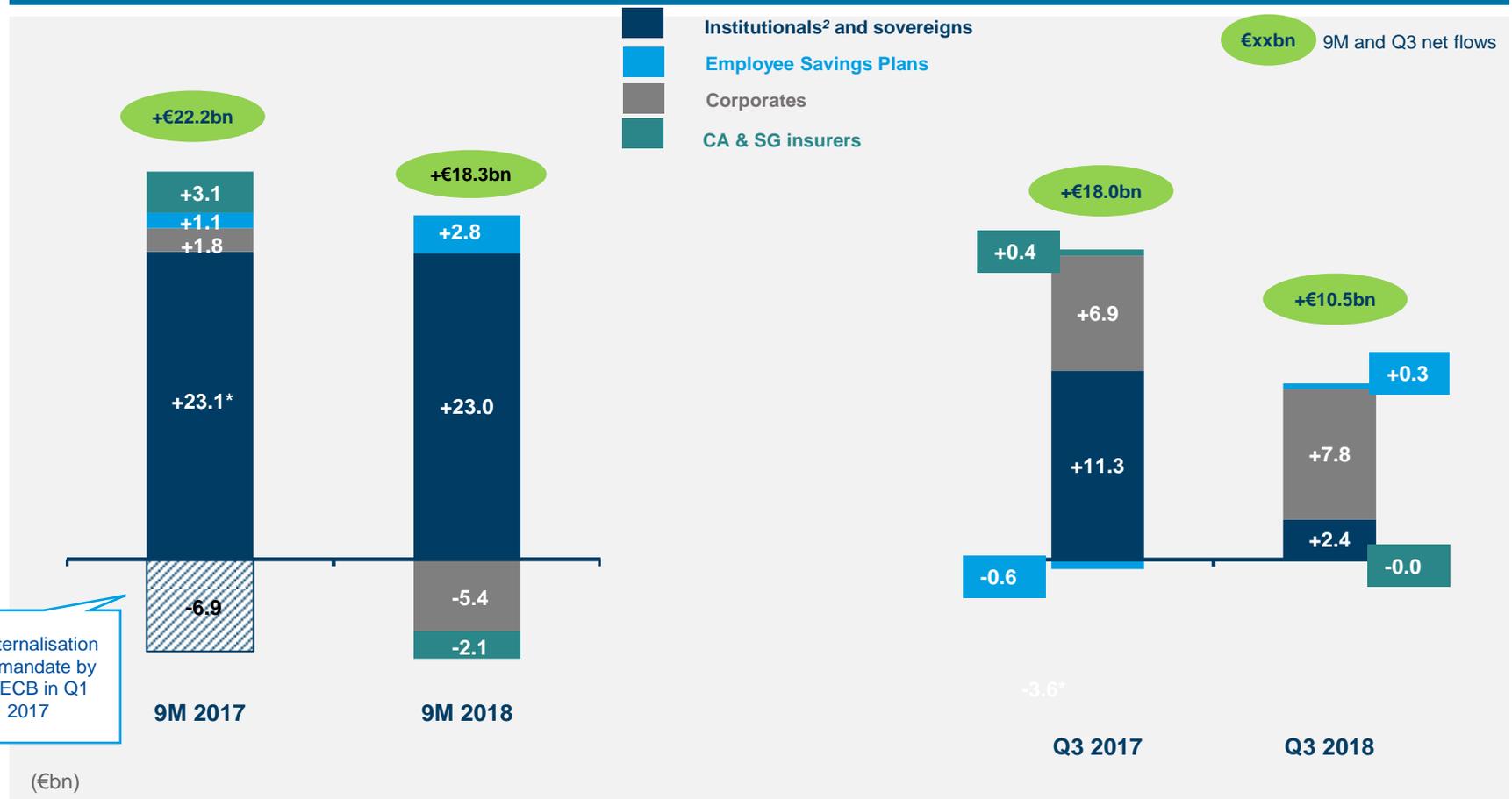
**JVs:** solid net inflows in India, offsetting negative inflows in China

1- Combined inflows: Amundi and Pioneer in Q3 2017 and 2018, including assets under advisory and assets sold and taking into account 100% of assets under management and inflows on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis; 2- excluding JVs

\* Excluding a mandate reinternalised by Fineco for -€6.5bn; \*\* of which -€2.2bn in treasury product outflows, notably by network SME customers

# Institutionals & Corporates: strong business activity mainly in MLT assets

Combined net inflows<sup>1</sup> for the Institutionals & Corporates segment in €bn

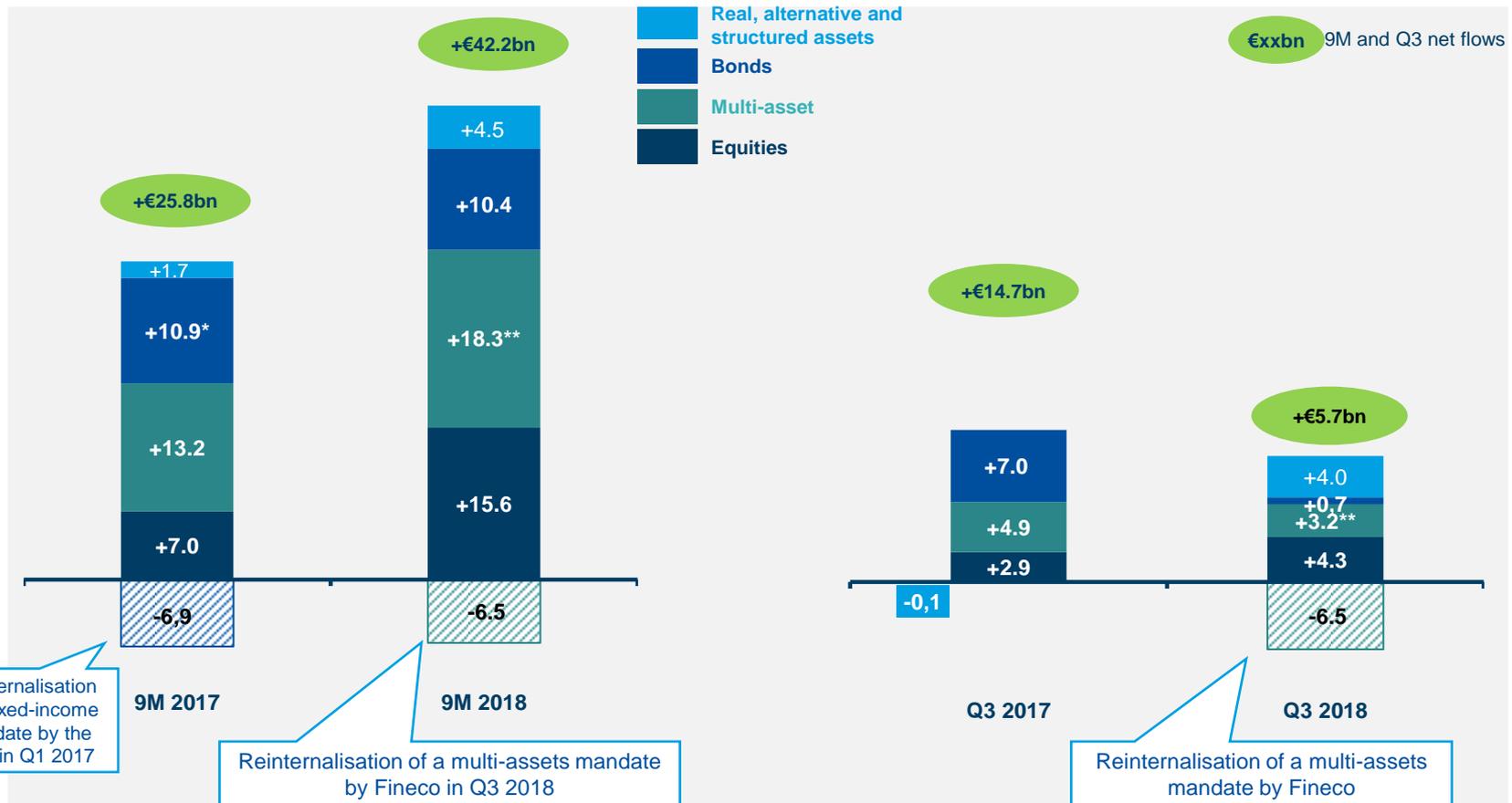


1- Combined inflows: 9 months Amundi + Pioneer in 9M 2017 and 9M 2018 and 3 months Amundi + Pioneer in Q3 2017 and Q3 2018, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis. 2- Including funds of funds.

\* Excluding reinternalisation of a mandate by the ECB in Q1 2017 for -€6.9bn;

# MLT assets: net inflows driven by all areas of investment expertise

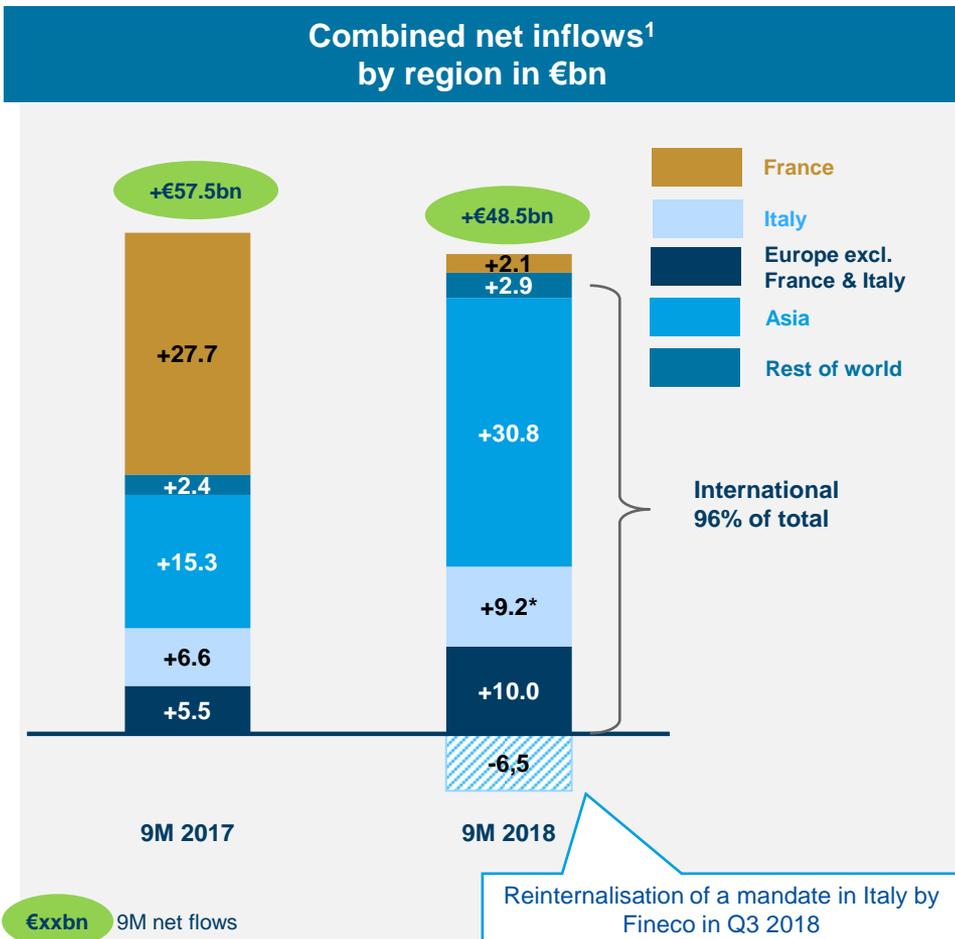
## Combined net inflows<sup>1</sup> in MLT assets in €bn



1- Combined inflows: 9 months Amundi + Pioneer in 9M 2017 and 9M 2018 and 3 months Amundi + Pioneer in Q3 2017 and Q3 2018, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis;

\* Excluding the €6.9bn ECB mandate reinternalised in Q1 2017; \*\* Excluding the €6.5bn in assets reinternalised by Fineco in Q3 2018

# Total net inflows still driven by the International segment



**Very strong net inflows in Asia**, in the JVs (particularly in China and India) as well as in Japan, Hong Kong and Taiwan

**An increase in inflows in Italy\***

**In France, excellent business activity in MLT assets** (+€9.5bn in 9M 2018 vs. -€0.1bn in 9M 2017), offset by treasury product outflows

1- Combined AuM and inflows: Amundi and Pioneer in 9M 2017 and 9M 2018, including assets under advisory and assets sold and taking into account 100% of assets under management and inflows on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis

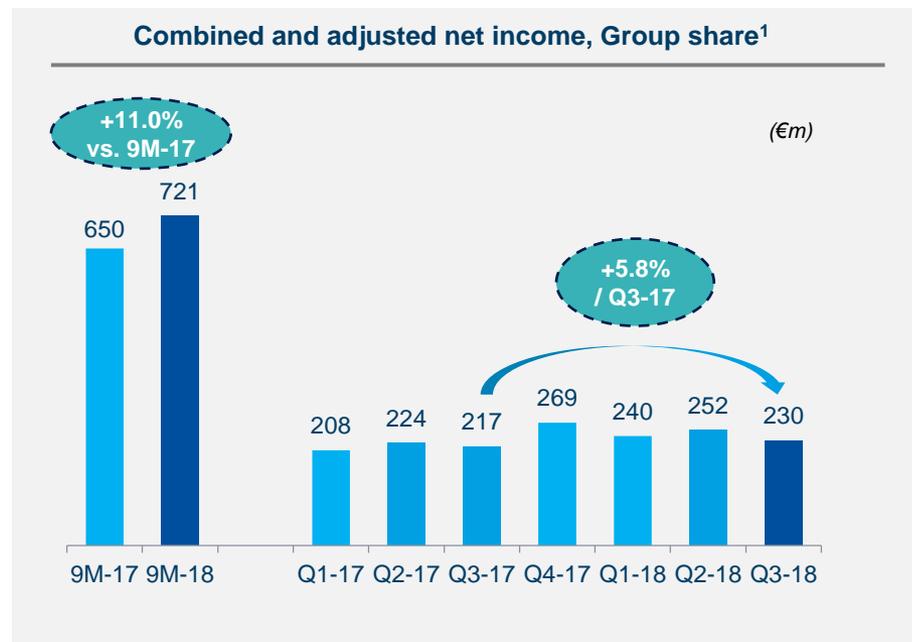
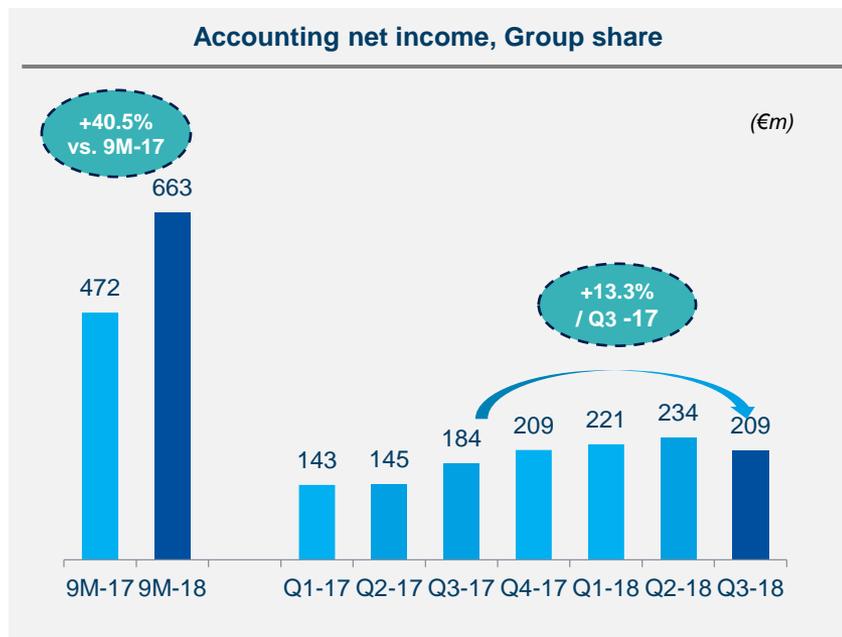
\* Excluding the €6.5bn in assets reinternalised by Fineco in Q3 2018

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# Results

## Accounting net income over the first 9 months of 2018 up 41% Combined and adjusted<sup>1</sup> net income up 11% over the first 9 months of 2018



### Accounting net income up sharply over the first 9 months of 2018 due to:

- the impacts of the integration of Pioneer
- business momentum

### 9 months 2018: combined and adjusted net income up significantly by 11% (compared to an announced target of +7%<sup>2</sup> per year), due in particular to:

- good cost control
- a higher contribution from the Asian JVs

1 - Adjusted data reflect the company's economic performance and are used to compare net income on a comparable basis with the same period of the previous year; Excluding amortisation of distribution contracts and excluding integration costs; combined data: quarterly (3 months Amundi + Pioneer) and at nine months (9 months Amundi + Pioneer).  
2 - Annual growth rate calculated based on adjusted and combined net income in 2017 excluding the non-recurring level of financial income in 2017

# Detailed combined income statements<sup>1</sup>: 9M and Q3 2018 and 2017

€m	9M 2018	9M 2017	Change	Q3 2018	Q3 2017	Change
Adjusted net revenue <sup>2</sup>	1,962	1,971	-0.5%	622	632	-1.6%
Net asset management revenue	1,968	1,907	+3.2%	622	622	-0.2%
o/w net management fees	1,874	1,810	+3.5%	615	594	+3.6%
o/w performance fees	94	98	-3.6%	6	28	NS
Net financial income and other net income <sup>2</sup>	(6)	64	NS	0	9	NS
Adjusted operating expenses <sup>3</sup>	(1,005)	(1,046)	-4.0%	(328)	(338)	-2.7%
Adjusted gross operating income <sup>2-3</sup>	957	925	+3.5%	293	294	-0.3%
Adjusted cost/income ratio <sup>2-3</sup>	51.2%	53.1%	-1.9 pts	52.8%	53.5%	-0.6 pts
Cost of risk & Other	2	(8)	NS	12	(2)	NS
Equity-accounted entities	38	25	+54.9%	13	9	+41.5%
Adjusted income before taxes <sup>2-3</sup>	996	941	+5.9%	317	301	+5.5%
Taxes <sup>2-3</sup>	(275)	(291)	-5.4%	(88)	(83)	+5.2%
Adjusted net income, Group share <sup>2-3</sup>	721	650	+11.0%	230	217	+5.8%
Amortisation of distribution contracts after tax	(37)	(18)	NS	(12)	(12)	=
Pioneer integration costs after tax	(21)	(41)	-49.3%	(8)	(20)	-58.2%
Net income, Group share	663	591	+12.3%	209	184	+13.3%

1- Combined data in 9M 2018 and 9M 2017: 9 months Amundi + 9 months Pioneer; Q3 2018 and Q3 2017: 3 months Amundi + 3 months Pioneer

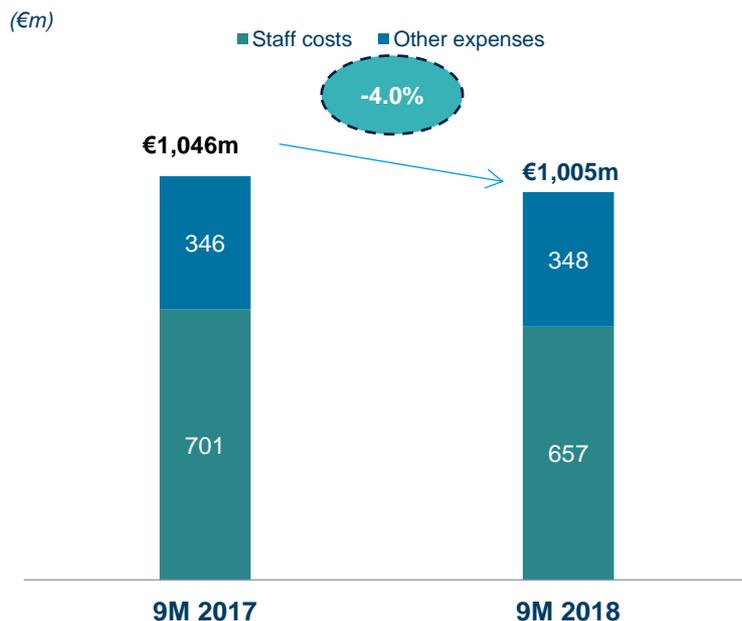
2- Excluding amortisation of distribution contracts

3- Excluding costs associated with the integration of Pioneer.

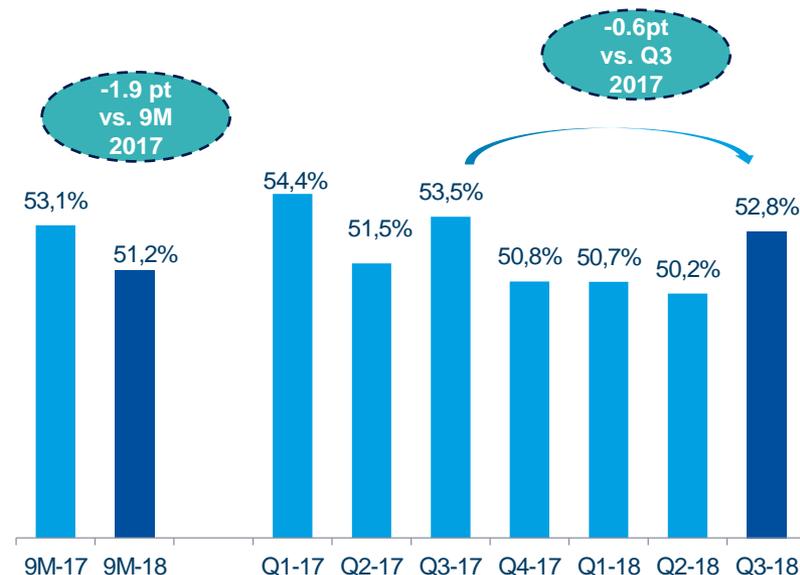
See slides 28 and 29 for definitions and methodology.

# A cost/income ratio of 51.2%, an improvement of 1.9 point over 9M 2017

Combined and adjusted operating expenses<sup>1</sup>



Combined and adjusted cost/income ratio<sup>2</sup>



## Operating expenses of €1bn, down by 4% compared to 9M 2017

- Thanks to the rapid implementation of Pioneer-related cost-cutting synergies (€71m in cost-cutting synergies in late September 2018, including a headcount reduction of about 85%)
- And despite the extra external research costs related to MiFID

1 - Excluding Pioneer-related integration costs; combined data: 9 months Amundi + Pioneer. 2- Excluding Pioneer-related integration costs and excluding amortisation of distribution contracts; combined quarterly data (3 months Amundi + Pioneer):

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# 4

## Conclusion

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## Conclusion

- 1. At the end of September, solid business activity and a high level of rising profitability**
- 2. Amundi's excellent results in a more unfavourable environment are a testament to the soundness and efficiency of its diversified business model (client segments, expertise and geography)**
- 3. Amundi possesses a number of key strengths that make it possible to continue its profitable growth: strengthened investment expertise and robust international business**

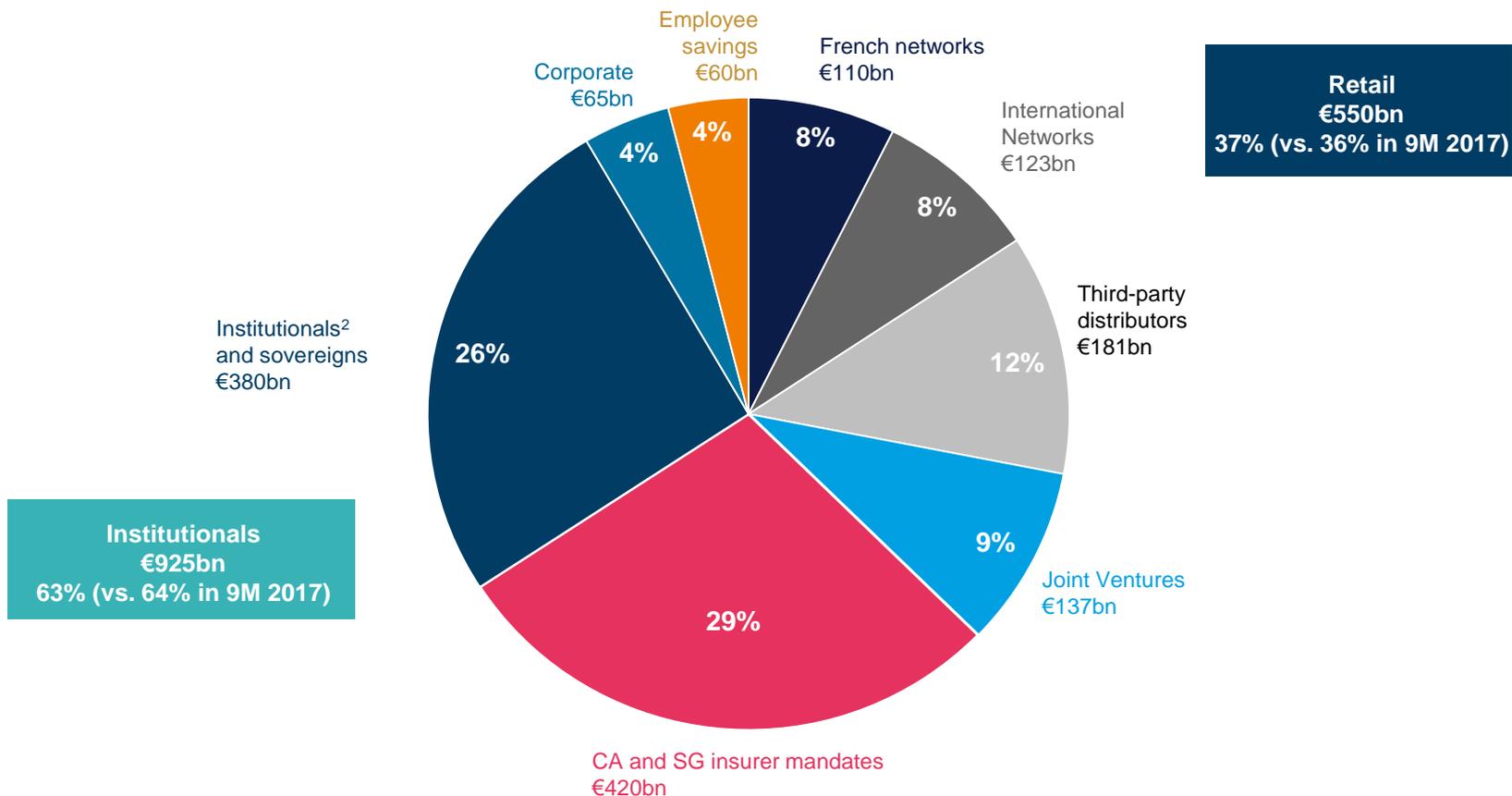
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## Appendices

# Breakdown of AuM by client segment

**AuM<sup>1</sup> by client segment  
€1,475bn at 30 September 2018**

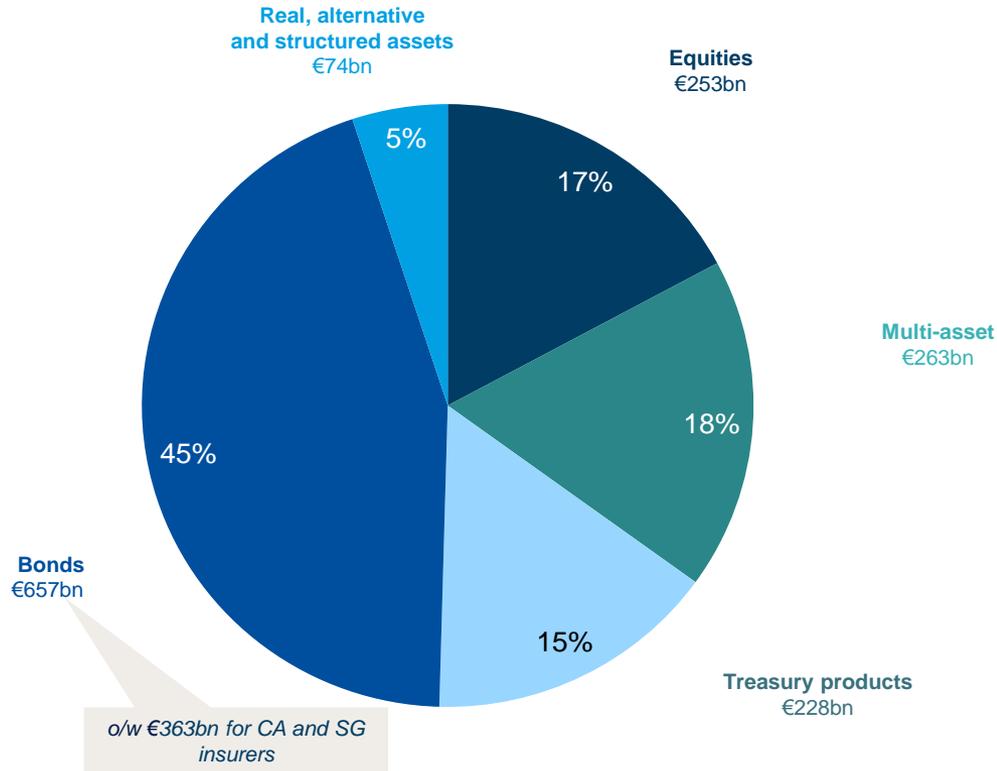


1- Assets under management include assets under advisory and assets sold and take into account 100% of assets under management and inflows on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

2- Including funds of funds.

# Breakdown of AuM by asset class

**AuM<sup>1</sup> by asset class**  
**€1,475bn at 30 September 2018**



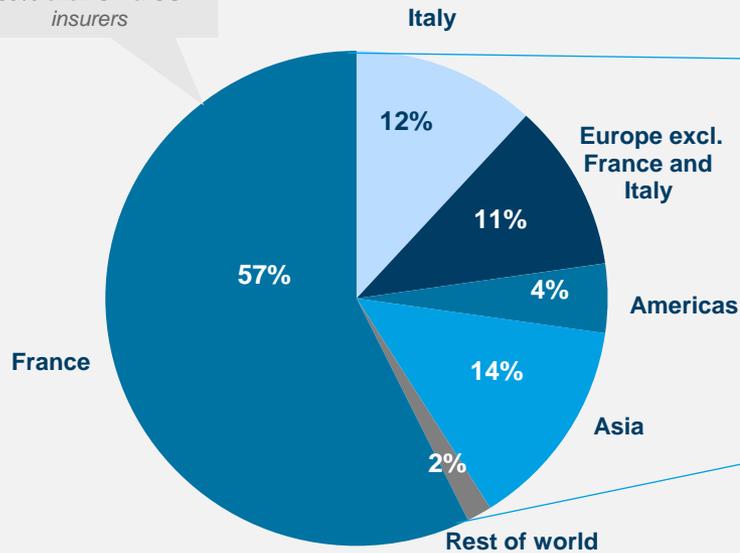
1- Assets under management include assets under advisory and assets sold and take into account 100% of assets under management and inflows on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

# Breakdown of AuM by region

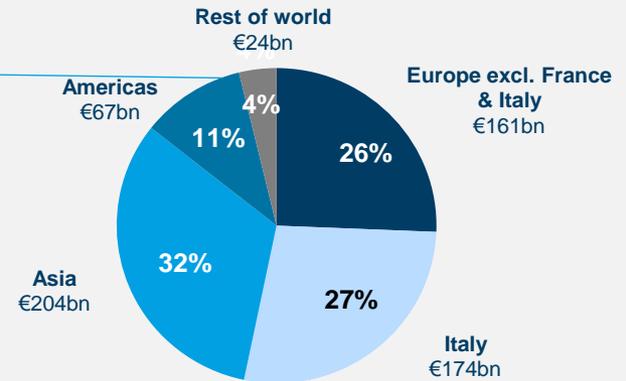
Combined AuM by region  
(30 September 2018)

(€bn)

30% excl. CA & SG  
insurers



Combined AuM<sup>1</sup> by region  
(excl. France) at 30 September 2018



**International: €630bn**  
i.e. 43% of total AuM  
and 58% of AuM excl. CA & SG insurers

1- Assets under management include assets under advisory and assets sold and take into account 100% of assets under management and inflows on the Asian JVs. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

## Combined AuM and inflows by client segment

Combined AuM <sup>1</sup> at 30 September 2018 and 2017 9M and Q3 combined net inflows <sup>1</sup> by client segment, 2018 and 2017								
(€bn)	AuM 30/09/2018	AuM 30/09/2017	% chg. vs. 30/09/2017	Inflows Q3 2018	Inflows Q2 2018	Inflows Q3 2017	Inflows 9M 2018	Inflows 9M 2017
French networks <sup>2</sup>	110	106	+3.2%	-0.8	+0.6	+1.8	+2.4	+3.0
International networks	123	116	+6.1%	+0.4	+2.1	+2.6	+5.4	+7.8
JVs	137	107	+27.3%	+0.3	+11.4	+4.5	+23.7	+11.8
Third-party distributors	181	174	+4.0%	-4.3*	-1.2	+4.3	-1.3*	+12.8
<b>Retail</b>	<b>550</b>	<b>504</b>	<b>+9.3%</b>	<b>-4.4*</b>	<b>+12.9</b>	<b>+13.1</b>	<b>+30.2*</b>	<b>+35.3</b>
Institutionals <sup>3</sup> and sovereigns	380	357	+6.5%	+2.4	+6.1	+11.3	+23.0	+16.2
Corporates	65	67	-3.1%	+7.8	-15.5	+6.9	-5.4	+1.8
Employee Savings	60	56	+6.6%	+0.3	+2.6	-0.6	+2.8	+1.1
CA & SG insurers	420	417	+0.8%	-0.0	-3.6	+0.4	-2.1	+3.1
<b>Institutionals</b>	<b>925</b>	<b>897</b>	<b>+3.2%</b>	<b>+10.5</b>	<b>-10.3</b>	<b>+18.0</b>	<b>+18.3</b>	<b>+22.2</b>
<b>TOTAL AuM</b>	<b>1,475</b>	<b>1,400</b>	<b>+5.4%</b>	<b>+6.1*</b>	<b>+2.6</b>	<b>+31.2</b>	<b>+48.5*</b>	<b>+57.5</b>
<b>AuM (excl. JVs)</b>	<b>1,338</b>	<b>1,293</b>	<b>+3.5%</b>					
<b>Average AuM (excl. JVs)</b>	<b>1,333</b>	<b>1,268</b>	<b>+5.1%</b>					

1- Combined AuM and inflows: (9 months Amundi + Pioneer) in 9M 2017 and 9M 2018 and (3 months Amundi + Pioneer) in Q3 2017, Q2 2018 and Q3 2018, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis.

2- French networks: net inflows on medium/long-term assets +€3.8bn in 9M 2018, and +€1.5bn in Q3 2018

3- Including funds of funds

\* Including the €6.5bn in assets reinternalised by Fineco in Q3 2018

## Combined AuM and inflows by asset class and region

### Combined AuM<sup>1</sup> at 30 September 2018 and 2017 9M and Q3 combined net inflows<sup>1</sup> by asset class, 2018 and 2017

(€bn)	AuM 30/09/2018	AuM % chg. vs. 30/09/2017	AuM % chg. vs. 30/09/2017	Inflows Q3 2018	Inflows T2 2018	Inflows Q3 2017	Inflows 9M-18	Inflows 9M-17
Equities	253	222	+14.1%	+4.3	+2.4	+2.9	+15.6	+7.0
Multi-asset	263	247	+6.2%	-3.4*	+9.3	+4.9	+11.8*	+13.2
Bonds	657	644	+1.9%	+0.7	-3.6	+7.0	+10.4	+4.0
Real, alternative and structured assets	74	67	+10.5%	+4.0	+0.4	-0.1	+4.5	+1.7
<b>MLT ASSETS</b>	<b>1,247</b>	<b>1,181</b>	<b>+5.6%</b>	<b>+5.7*</b>	<b>+8.4</b>	<b>+14.7</b>	<b>+42.2*</b>	<b>+25.8</b>
Treasury products	228	219	+4.1%	+0.4	-5.7	+16.5	+6.3	+31.7
<b>TOTAL</b>	<b>1,475</b>	<b>1,400</b>	<b>+5.4%</b>	<b>+6.1*</b>	<b>+2.6</b>	<b>+31.2</b>	<b>+48.5*</b>	<b>+57.5</b>

### Combined AuM<sup>1</sup> at 30 September 2018 and 2017 9M and Q3 combined net inflows<sup>1</sup> by region, 2018 and 2017

(€bn)	AuM 30/09/2018	AuM % chg. vs. 30/09/2017	AuM % chg. vs. 30/09/2017	Inflows Q3 2018	Inflows Q2 2018	Inflows Q3 2017	Inflows 9M-18	Inflows 9M-17
France	846 <sup>2</sup>	845	+0.0%	+1.5	-13.7	+19.3	+2.1	+27.7
Italy	174	170	+2.4%	-4.0*	+2.5	+2.4	+2.7*	+6.6
Europe excl. France and Italy	161	140	+15.0%	+8.1	-0.6	+2.1	+10.0	+5.5
Asia	204	164	+24.2%	+0.7	+15.3	+7.2	+30.8	+15.3
Rest of world	90	81	+12.0%	-0.3	-0.8	+0.2	+2.9	+2.4
<b>TOTAL</b>	<b>1,475</b>	<b>1,400</b>	<b>+5.4%</b>	<b>+6.1*</b>	<b>+2.6</b>	<b>+31.2</b>	<b>+48.5*</b>	<b>+57.5</b>
<b>TOTAL excl. FRANCE</b>	<b>630</b>	<b>555</b>	<b>+13.4%</b>	<b>+4.5*</b>	<b>+16.4</b>	<b>+11.8</b>	<b>+46.4*</b>	<b>+29.8</b>

1- Combined AuM and inflows: (9 months Amundi + Pioneer) in 9M 2017 and 9M 2018 and (3 months Amundi + Pioneer) in Q3 2018, Q2 2018 and Q3 2017, including assets under advisory and assets sold and taking into account 100% of the Asian JVs' inflows and assets under management. For Wafa in Morocco, assets are reported on a proportional consolidation basis. 2- Of which €405bn for CA and SG insurers \* Including the €6.5bn in assets reinternalised by Fineco in Q3 2018

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# Definitions and methodology (1/2)

## 1. Income statement

### ▪ **Accounting data**

- At 9M 2018, the data corresponds to nine months of activity for Amundi and nine months of Pioneer's activity. The nine-month 2018 results are compared with nine-month 2017 figures, which included only three months of Pioneer Investments

### ▪ **Adjusted data**

**To present an income statement that is closer to the economic reality, the following adjustments have been made:**

- At 9M 2018: restatement of Pioneer-related integration costs and amortisation of distribution contracts (deducted from net revenues) with SG, BAWAG and UniCredit.
- At 9M 2017: restatement of Pioneer-related integration costs and amortisation of distribution contracts (deducted from net revenues) with SG and BAWAG over nine months and with UniCredit over three months (as the contract with UniCredit did not start until Q3 2017).

### ▪ **Combined data**

- The combined data are different from the pro forma data (as presented in the 2017 Registration Document), which included restatements for the financing assumptions for the acquisition of Pioneer: additional financing costs, reduced financial income.

### ▪ **Note on combined and accounting data**

#### **Costs associated with the integration of Pioneer:**

- 9M 2018: €30m before tax and €21m after tax
- 9M 2017: €59m before tax and €41m after tax

#### **Amortisation of distribution contracts:**

- 9M 2018: €53m before tax and €37m after tax
- 9M 2017: €26m before tax and €18m after tax

## 2. Amortisation of distribution contracts with UniCredit

When Pioneer was acquired, 10-year distribution contracts were entered into with UniCredit networks in Italy, Germany, Austria, and the Czech Republic; the gross valuation of these contracts came to €546m (posted to the balance sheet under Intangible Assets). At the same time, a Deferred Tax Liability of €161m was recognised. Thus the net amount is €385m which is amortised using the straight-line method over 10 years, as from 1 July 2017.

In the Group's income statement, the net tax impact of this amortisation is €38m over a full year (or €55m before tax), posted under "Other revenues," and is added to existing amortisations of the SG and Bawag distribution contracts of €11m after tax over a full year (or €17m before tax).

## Definitions and methodology (2/2)

### 3. Alternative Performance Indicators

 = accounting data

 = adjusted data

	9M 2018	9M 2017	9M 2017	Q3 2018	Q3 2017
	Actual	Reported "Combined"	Reported "Accounting"	Actual	Reported
<b>Net revenues (a)</b>	1,908	1,945	1,524	604	614
+ Amortisation of distribution contracts before tax	53	26	26	18	18
<b>Adjusted net revenues (b)</b>	1,962	1,971	1,550	622	632
<b>Operating expenses (c)</b>	-1,035	-1,105	-851	-340	-365
+ Pioneer integration costs before tax	30	59	59	12	27
<b>Adjusted operating expenses (d)</b>	-1,005	-1,046	-792	-328	-338
<b>Gross operating income (e) = (a)+(c)</b>	874	840	673	263	249
<b>Adjusted gross operating income (f) = (b)+(d)</b>	957	925	758	293	294
<b>Cost/income ratio (c)/(a)</b>	54.2%	56.8%	55.8%	56.4%	59.4%
<b>Adjusted cost/income ratio (d)/(b)</b>	51.2%	53.1%	51.1%	52.8%	53.5%
Cost of risk & Other (g)	2	-8	-6	12	-2
Equity-accounted entities (h)	38	25	25	13	9
<b>Income before tax (i) = (e)+(g)+(h)</b>	914	856	691	288	256
<b>Adjusted income before tax (j) = (f)+(g)+(h)</b>	996	941	776	317	301
Taxes (k)	-251	-265	-219	-79	-71
<b>Adjusted taxes (l)</b>	-275	-291	-245	-88	-83
<b>Net income, Group share (i)+(k)</b>	663	591	472	209	184
<b>Adjusted net income, Group share (j)+(l)</b>	721	650	531	230	217
9M18 Net income, Group share vs 9M17 "Accounting" Net income	<b>+40,5%</b>				

## Shareholder structure

	31 December 2017		30 June 2018		30 September 2018	
	(shares)	% interest	(shares)	% interest	(shares)	% interest
Crédit Agricole Group	141,057,399	70.0%	141,057,399	70.0%	141,057,399	69.9%
Employees	426,085	0.2%	428,122	0.2%	598,742	0.3%
Free float	59,985,943	29.8%	59,871,995	29.7%	59,925,713	29.7%
Shares controlled by the company (liquidity programme)	41,135	0.1%	153,046	0.1%	122,500	0.1%
<b>Number of shares at end of period</b>	<b>201,510,562</b>	<b>100.0%</b>	<b>201,510,562</b>	<b>100.0%</b>	<b>201,704,354</b>	<b>100.0%</b>

- There were no changes in the share capital or in the ownership structure in H1 2018.
- On 1 August, 193,792 shares were created as a result of the capital increase reserved for employees, who now hold 0.3% of the share capital.

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### Calendar

Publication of full-year 2018 results:	13 February 2019
Publication of Q1 2019 results:	26 April 2019
AGM for the 2018 financial year:	16 May 2019
Publication of H1 2019 results:	31 July 2019

### Press

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### Amundi shares

Tickers	AMUN.PA	AMUN.FP
Main indexes	SBF 120	FTSE4Good MSCI

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